

# CLEVER GIRAFFE CONSIGNOR DETAILS:

KIDS CONSIGNMENT CONTRACT –

OPTION A: CLEVER GIRAFFE DOES ALL THE WORK (55/45)

OPTION B: CONSIGNOR PRICES & TAGS ITEMS (70/30)

**CONSIGNOR PERCENTAGE: OPTION A:** Twisted Tree (TT) charges

10% of each item sold. Clever Giraffe gets 45% of the remaining 90% of sale price and consignor (you) get 55%. For example, for an item with a sale price of \$10; we get \$9.00 from the sale. Consignor (you) get \$4.95 ( $$9.00 \times 0.55$ ). Clever Giraffe gets \$4.05 ( $$9.00 \times 0.45$ ).

\*CONSIGNOR PERCENTAGE: OPTION B: Twisted Tree (TT) charges 10% of each item sold. Clever Giraffe gets 30% of the remaining 90% of sale price and consignor (you) get 70%. For example, for an item with a sale price of \$10; we get \$9.00 from the sale. Consignor (you) gets \$6.30 (\$9.00 x 0.70). Clever Giraffe gets \$2.70 (\$9.00 x 0.30 \$6.30).

**DROP OFF: OPTION A:** First time consignors: Please schedule a time to meet me with your items. I will look through your items and return any unwanted items. For the time being until otherwise notified, accepted consignors may drop off approved items (see page 2) in my booth in Twisted Tree or University Pickers for me to pick up. Please notify me on the day you drop items off & make sure to write your name on the bag or box your items are in.

\* OPTION B: Consignor will be responsible for: Inventorying & pricing items in a tag template provided by CG; Printing tags on colored cardstock paper provided by CG; Cutting out tags; Attaching tags to items via safety pins; Dropping items in CG Kids booth on racks by their appropriate size classification on hangers provided by CG. See page 3.

\* ITEM CONDITION: I accept items in New, Like New, or Excellent Condition. If an item needs minor repairs (missing a button or needs sewn in one place) I can fix it, but it might be a while. Please make sure your items are clean and not excessively wrinkled. I will not accept items with excessive pet fur (I have allergies), heavy pilling, holes, or permanent stains. If I must wash an item due to smell, stain, heavy wrinkles, or excessive pet fur, I will charge an extra 10% in commission. We do not accept anything that has heavy pet odors or smoke odors.

**CONSIGNOR INVENTORY:** Upon acceptance, as I go through your items to price them, I make a list on a spreadsheet of what items I have accepted from you and can email it to you upon request. Please be patient, as it may take up to a month to get your items inventoried & in store.

**PRICING:** I price affordably. I want clothes to sell quickly to make room for new items. If you want to tell me a specific price for a couple items, please let me know, otherwise I will use my best judgment based on brand, age, quality, popularity, etc. If you are pricing items yourself, please price affordably.

**IERM:** Seasonally unless I just really need to make room and an item has not sold. At the end of the season, I will arrange to give any of your unsold items back if you fall in the "Return Items" category. Once you are contacted and notified you have returns, returns MUST be picked up within 15 calendar days of notification, or consignor

**If YOU WANT AN ITEM BACK FOR ANY REASON:** That is fine. Please let me know and I will pull it ASAP. I am the only one allowed to remove an item from Twisted Tree or University Pickers.

**SALES:** My occasional sales should never exceed 25-35% except for an end of season clearance sale. At that point, you may wish to remove your leftover items anyway. If you are pricing items yourself for the Kids booth, you may put a "ND" next to the price. If I am pricing items for you, you may let me know which items you do not want discounted. However, I ask that this is infrequent.

**DAMAGE OR THEFT:** As per my contract with Twisted Tree, TT is not responsible for damage or theft of any vendors' items. They have taken measures to make sure items are not stolen, but as with any store, there are always people that find ways around it. That being said - please do not give me anything that you consider high value or anything tiny that could get stolen easily. I do not want to risk it. To sum up, Clever Giraffe makes every attempt to take great care of consignors' items but is not responsible for item damage or theft.

PAYOUTS: I pay out monthly and exclusively use electronic methods to pay consignors (PayPal friends & family, Venmo, CashApp, or Facebook pay). I get my check from TT by the 8th of each month and can pay out on the 9th. On or before the 9th, I will send a picture of your sales for the month to you via Facebook messenger or to your cell phone. Consignors will be paid when your monthly earnings reach a minimum of \$20. At the end of the month, if you did not receive a message with a picture of your sold items then you either did not have any sales or your sales did not meet the \$20 minimum payout & will roll to the next month. All balances will be paid out at the end of the calendar year, even if your earnings are below \$20.

**CONSIGNOR INFO FACEBOOK GROUP:** Please join the CG Kids Current Consignor Info Group. This is where I post updates regarding inventory acceptance dates, payouts, & general info. This works much better than emails that can get lost or filed as Junk.

**CONSIGNOR DISCOUNT:** Active CG consignors are welcome to a 10% discount on anything marked #SLP or #CGK for being a part of the CG Consignor Family. We want to encourage shopping & supporting small business. However, consignors must have \*active inventory for the current season\* to be considered eligible. Just notify the front desk of your consignor code to receive your consignor discount. Discounts cannot be combined. If we are running a greater discount, then your 10% off discount does not apply.

#### WHAT CLEVER GIRAFFE WILL ACCEPT:

- NB to L/10 boys & girls (New-EUC)

#### LIMITED ACCEPTANCE / MUST APPROVE:

- Play condition clothing (GUC)
- Shoes, Boots

#### WHAT CLEVER GIRAFFE CANNOT ACCEPT:

- Kids Sizes 12 & up
- Blankets, Toys, Decor

## ADDENDUM

# OPTION B: CONSIGNOR PRICES & TAGS ITEMS (70/30) - ONLY AVAILABLE FOR KIDS CLOTHING RIGHT NOW.

If consignor chooses this option, Consignor will be responsible for doing most of the work to get items tagged & dropped in Twisted Tree. A consignor would choose this option if they wanted a specific price for their item or if they wanted to be more in control of their inventory.

From the contract on page 1:

**CONSIGNOR PERCENTAGE: OPTION B:** Twisted Tree (TT) charges 10% of each item sold. Clever Giraffe gets 30% of the remaining 90% of sale price and consignor (you) get 70%. For example, for an item with a sale price of \$10; we get \$9.00 from the sale. Consignor (you) get \$2.70 (\$9.00 x 0.30). Clever Giraffe gets \$6.30 (\$9.00 x 0.70).

70%

30%

90%

### DROP OFF: OPTION B:

Consignor will be responsible for:

- Inventorying & pricing items in a tag template provided by Clever Giraffe. Consignor must have Excel on your computer (but we do have a work-around if you do not have Excel).
   Consignors will be assigned a unique Consignor code (usually initials).
- Printing tags on colored cardstock paper provided by CG.

10%

- Cutting out tags & attaching tags to items via safety pins.
- Dropping items in CG Kids booth on racks by their appropriate size classification on hangers provided by CG.

More information & instructions on tagging will be provided.

**ITEM CONDITION:** Clever Giraffe accepts items in New, Like New, or Excellent Condition. Please make sure your items are clean and not excessively wrinkled. I will not accept items with excessive pet fur (allergies), heavy pilling, holes, or permanent stains. I do not accept anything that has heavy pet odors or smoke odors. Since you will be responsible for inventorying, *please* make sure you look over your items thoroughly & clean anything to make it presentable to sell to customers.

Clever Giraffe will do everything we can to sell your items at Twisted Tree which may include taking pictures of items & posting pictures, showing items in Facebook live sales, and/or listing items on resell platforms.

Items will remain in the booth(s) until the end of the season: Spring/Summer & Fall/Winter. You will be contacted to collect your items at the end of the season. More instructions will be provided.

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Consignor	2000:	
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# CHILDREN'S CONSIGNOR INFORMATION FORM

- NAME:	
- PHONE #:	
- EMAIL:	
- PREFERRED PAYOUT METHOD: Paypal / Venmo	CashApp / FB Pay
& USER ID:	·
- I HAVE SELECTED OPTION A CONTRACT TERMS / * OPTION	<b>B CONTRACT TERMS</b> ( PLEASE
CIRCLE ONE)	
- I WANT CLEVER GIRAFFE TO <b>DONATE</b> / <b>RETURN</b> MY UNWANTED	ITEMS FROM DROP-OFF AND/OR
PULLED INVENTORY? (PLEASE CIRCLE ONE.)	
I have read all the information on pages 1-3 of the Consignor Agre	, ,
Giraffe and agree to these terms. By signing this contract, I agree	
any future changes. Notices of any changes will be made in writin Current Consignors Info Group on Facebook.	g via the Clever Giraffe Kids
( SIGNATURE)	